

## **10 Ways to Get Students Overseas**

### **1. Start early**

For Spelman it starts at Spelbound, - the special weekend we offer in April for admitted students and then we continue at Freshman Orientation.

### **2. Find the money**

Push them to apply for Gilman scholarships—the odds are good; there is money for 800 scholarships and the number has been rising annually.

### **3. Help them talk to their parents**

Talk to their parents for them if you are asked. Reassure parents that it will be worth it, that it is no longer a white only thing. Parents will be more willing to make the monetary sacrifice for their daughters and sons if they see what concrete, positive effects going abroad may have. Hold everybody's hand - parents included.

### **4. Get the faculty on board**

Help the students work with the faculty to get approvals.

### **5. Make sure they finish the applications**

As I constantly have told students: "It is harder to get into Spelman than it is to get in a Study Abroad program. If you don't finish the application you can't be rejected, but you also can't go. So apply!" This is also true for scholarships.

### **6. Talk with the students openly about racism and what they might face overseas**

Their experience is different from majority students - different but no less valid. You and your staffs have to see it as valid, understand it, and train others to see it.

### **7. Select a group of providers who will support minority students**

Ask them to work with you on funding. They all want to be more reflective of America's diversity. Ask about how they train their domestic as well as their overseas staff to truly listen to and hear minority students' concerns and problems.

### **8. Include pictures of minority students on brochures and websites**

### **9. Spend that extra 15 minutes talking with a student**

Though all of us are busy, it will make all the difference.

### **10. Use returning students**

They are the best advertisement. If they can do it, so can the next group!